

**Underwriter:**

 Sanlam Developing Markets Limited  
 (Reg. No. 1911/003818/06 FSP no. 11231)

**Risk and Underwriting Managers:**

 Turnberry Management Risk Solutions Pty (Ltd)  
 (Reg. No. 2007/026488/07) FSP no. 36571

 Broker Code: 

 Commencement Date: 
**FOR OFFICE USE ONLY**

Application No.	Client No.
Policy No.	Debtor No.

**A. DETAILS OF PRINCIPAL INSURED**

Title:	<input type="text"/>	Gender:	<input type="radio"/> Male	<input type="radio"/> Female
ID Number:	<input type="text"/>	Date of Birth:	<input type="text"/>	
Initials:	<input type="text"/>	First Name:	<input type="text"/>	
Surname:	<input type="text"/>			
Residential or Physical Addresses:	<input type="text"/>			
	<input type="text"/>			Code: <input type="text"/>
Postal Addresses:	<input type="text"/>			
	<input type="text"/>			Code: <input type="text"/>
WorkTel No.	<input type="text"/>	Cellular Tel No.	<input type="text"/>	
Fax No.	<input type="text"/>	Home Tel No.	<input type="text"/>	
Email:	<input type="text"/>			

**B. DETAILS OF SPOUSE AND DEPENDANT CHILDREN**

Name of Dependant		Identity Number (Date of Birth if no ID No)	Gender M/F	Relationship to Policyholder	Is Child a Full Time Student?	
Surname	First Name				<input type="radio"/> YES	<input type="radio"/> NO
					<input type="radio"/> YES	<input type="radio"/> NO
					<input type="radio"/> YES	<input type="radio"/> NO
					<input type="radio"/> YES	<input type="radio"/> NO
					<input type="radio"/> YES	<input type="radio"/> NO
					<input type="radio"/> YES	<input type="radio"/> NO

**C. FUNERAL-CARE PLANS**

Benefit	Low	Medium	High	
	Principal insured/Spouse	R5 000.00	R10 000.00	R15 000.00
Child aged 14 – 21	R3 500.00	R7 500.00	R8 000.00	
Child aged 7 – 13	R1 500.00	R3 000.00	R4 000.00	
Child aged 0 – 6	R1 000.00	R2 500.00	R3 000.00	
Stillborn	R500.00	R1 000.00	R1 000.00	
Please tick chosen option		<input type="radio"/> Low R48/month	<input type="radio"/> Med R60/month	<input type="radio"/> High R70/month

**D. BENEFICIARY DETAILS**

In the event of death of the principal insured, the benefit will be paid to the beneficiary nominated below:

Beneficiary Details	Relationship to Principal Insured	Identity Number	% Share

**E. BANK DETAILS FOR DEDUCTIONS OF MONTHLY PREMIUM BY DEBIT ORDER**

Accountholder's Name	
Name of Bank	
Branch Name and Town	
Branch Code	
Account Number	

Type of account:                      Cheque                       Savings                       Transmission   
 Date account to be debited:                      1st                       7th                       15th                       25th

Please note, should the collection date selected fall on a weekend or a public holiday a debit will be processed against your account on the first working day following the weekend or public holiday.

I hereby request and authorise Turnberry to draw against my current account with the abovementioned bank (or any bank/branch to which I may transfer my account) the amount necessary for payment of the Premiums (as well as any renewal or adjustment premiums and policy fees due) in respect of the abovementioned insurance. All such withdrawals from my bank account by you shall be treated as though they had been signed by me personally. I agree to pay the bank charges in connection with this instruction and authorise Turnberry to increase the amount of each withdrawal so as to recover the costs thereof in accordance with the South African Clearing Bank's tariff in force at the time. I understand that: 1) the withdrawals hereby authorised will be processed by computer, and 2) details of each withdrawal will be reflected on my bank statement or on the accompanying voucher, and 3) the obligation to ensure that my monthly payments are received remains with me despite the granting to Turnberry of this authority. This authority shall continue in full force and effect until cancelled by me giving 30 days' written notice thereof, sent to Turnberry by prepaid registered post, but I understand that such cancellation may result in the cancellation of the policy and will not relieve me of liability in respect of any unpaid balance owing to Turnberry. In addition, I shall not be entitled to any refund of any amount which Turnberry has withdrawn regarded as receipt thereof by my bank.

Signature of Accountholder: \_\_\_\_\_ Date:

**F. DECLARATION BY THE POLICYHOLDER**

I have been informed of my rights in terms of the Policyholder Protection Rules to have the following information disclosed to me before entering into any insurance contract:

1) The Statutory Notice; 2) Intermediary's accreditation and mandate confirmation; 3) Mandatory disclosures. I hereby apply for the benefits stipulated in this document, subject to the terms and conditions of the policy contract and I agree that this application and declaration shall be the basis of the contract between me and Sanlam Developing Markets Limited ("Insurer"). I hereby warrant that the answers and statements provided in the application form are true and correct in every particular and that I have withheld no information whatsoever, which is material to or is likely to affect the assessment of the risk under the proposed insurance. I acknowledge that no representation made to me by any agent or employee of the Insurer shall in any way bind the Insurer unless it is thereafter confirmed in writing by the Insurer. I agree that a photocopy or fax of this application form is as effective and valid as the original.

I acknowledge that should any of my personal and/or banking details change it is my responsibility to ensure that Turnberry are notified of the changes.

I acknowledge that the premium is due monthly in advance on the first day of each calendar month and if not received by Turnberry by the 15th day of the following calendar month, then this policy shall be deemed to have been cancelled at midnight on the due date.

Turnberry undertakes to treat all information supplied by the policyholder and relating to the policyholder's benefits strictly confidential. Turnberry undertakes not to divulge to any party not signatory to this policy any information supplied by the policyholder and relating to the policyholder's benefits without prior written consent of the policyholder except required by law.

I acknowledge that I have read and understood these declarations.

Signature: \_\_\_\_\_ Date:

# TERMS AND CONDITIONS

This document is furnished to you in compliance with section 48 of the Long-Term Insurance Act 52 of 1998, and the General Code of Conduct in terms of the Financial Advisory and Intermediary Services Act 37 of 2002.

Sanlam Developing Markets Limited ("Sanlam") is the underwriter of the Turnberry Funeral Care Plan. Sanlam adheres to the principles of Treating Customers Fairly ("TCF"), as published by the Financial Services Board.

## 1. DEFINITIONS

- 1.1. "Acceptance of cover" means the date that the Member's application for cover is accepted and confirmed by Sanlam;
- 1.2. "Administrator" means Turnberry Management Risk Solutions (Pty) Ltd (registration number 2007/026488/07), a company duly incorporated in accordance with the laws of South Africa. The Administrator is licensed as a financial services provider in terms of the FAIS Act with FSP number 36571;
- 1.3. "Assured Life (Lives)" means the Principal Member, the Spouse and Dependent Child/Children of the Principal Member, in whose life the Principal Member has insurable interest, and upon whose death the benefits shall become payable in terms of this Policy;
- 1.4. "Application Form" means the form that has been completed by the Principal Member for application for cover in respect of the Assured Lives;
- 1.5. "Commencement of cover" means:
  - 1.5.1. the 1st (first) day of the month, if the application form and the first premium is received by Sanlam on or before the 7th (seventh) day of the month; or
  - 1.5.2. the 1st (first) day of the following month, if the application form and the first premium is received by Sanlam after the 7th (seventh) day of the month;
- 1.6. "the Benefit(s)" means assistance benefits provided by Sanlam to the Assured Lives;
- 1.7. "Dependent Child" means:
  - 1.7.1. a child of the Principal Member under the age of 22 (twenty two), including a stepchild, or legally adopted child;
  - 1.7.2. a stillborn child of the Principal Member born after the 26th (twenty sixth) week of pregnancy or posthumous child;
  - 1.7.3. a child of the Principal Member being permanently mentally or physically disabled, and totally dependent on the Principal Member;
  - 1.7.4. a child of the Principal Member under the age of 26 (twenty six), who is a full time student at a registered university, or tertiary education institution, and who is unmarried;
- 1.8. "Insured Event" means the events giving rise to the payment of the benefits to the Principal Member or nominated beneficiary, which is the death of an Assured Life;
- 1.9. "Nominated Beneficiary" means the beneficiary nominated by the Principal Member to receive the Benefits;
- 1.10. "Principal Member" means a person who is over the age of 18 (eighteen) years, who applies for cover under the Policy, and who is the Policyholder in terms of this Policy;
- 1.11. "Policyholder" means the Principal Member who is also the premium payer;
- 1.12. "Spouse" means the spouse of the Principal Member including: a party to a customary marriage concluded in accordance with the applicable indigenous law, as well as a union concluded between parties married in accordance with the doctrines of any recognized religion or tradition, as well as a partner to a civil partnership in terms of the Civil Union Act, 2006, a common law spouse or life partner, provided that such partner, common law spouse or life partner is nominated by the Principal Member and that the Principal Member provides, upon request, satisfactory proof of the permanency of his/her relationship with his/her life partner. A maximum of 1 (one) Spouse shall qualify as cover under this Policy;

- 1.13. "Unclaimed Benefits" means a Benefit which remains unclaimed after 6 (six) months of notification of death; and
- 1.14. "Waiting Period" means the 3 month waiting period applicable to Assured Life (Lives).

## 2. GENERAL INFORMATION

- 2.1. Funeral cover is provided to the Principal Member, their Spouse and Dependent Children, and Benefits are provided on a voluntary basis.
- 2.2. No medical examination is required in respect of the Assured Lives for purposes of insurance cover in terms of the Policy.
- 2.3. A period of grace of 30 (thirty) days is allowed for payment of premiums.
- 2.4. All Assured Lives in terms of this Policy must be permanently resident in the Republic of South Africa with effect from the Commencement of cover.
- 2.5. Benefits will not be paid in respect of an Assured Life who is permanently resident in a foreign country or who resides for a continuous period exceeding 3 (three) months outside the Republic of South Africa. All Benefits in terms of this Policy shall be paid only to a South African bank in the South African currency (ZAR).
- 2.6. Benefits in respect of a Dependent Child shall be limited to the first 5 (five) claims. No benefit shall be paid after the death of the 5th (fifth) and subsequent Dependent Child.

## 3. INSURANCE COVER

- 3.1. The Principal Member may add Assured Lives under the Policy after the Commencement of cover, subject to the terms and conditions of this Policy, which includes without limitation the following conditions:
  - 3.1.1. upon marital union after the Commencement of cover, the Principal Member may apply for cover in respect of a Spouse at any time after the change in marital status, and a new Waiting Period will apply in respect of the Spouse;
  - 3.1.2. upon the birth or adoption of a Dependent Child after the Commencement of Cover, the Principal Member may apply for cover for the Dependent Child at any time of the child becoming eligible for cover, and a new Waiting Period will apply in respect of the Dependent Child;
  - 3.1.3. the Principal Member may remove an Assured Life by way of 1 (one) month's written notice to Sanlam.
- 3.2. Insurance cover in terms of the Policy in respect of an Assured Life shall cease in the event of the following:
  - 3.2.1. the Policy is cancelled by the Principal Member, or has lapsed, or is terminated by Sanlam;
  - 3.2.2. upon the death of the Principal Member;
  - 3.2.3. upon the death of an Assured Life;
  - 3.2.4. the premiums payable in terms of the Policy are not received by Sanlam on the due date thereof, and the Principal Member fails to remedy such failure within the 30 (thirty) days grace period ; or
  - 3.2.5. a Dependent Child other than a still born child and a mentally or physically disabled child reaches the age of 22 (twenty two) or, in the event of a child under the age of 26 (twenty-six), reaching the age of 26 (twenty-six).

#### 4. PAYMENT OF PREMIUMS

- 4.1. Premiums shall be payable by the Principal Member to Sanlam monthly in advance on or before the 1st (first) day of each calendar month for which insurance cover is granted, without deduction or set off.
- 4.2. The policy shall lapse in the event of non-payment of Premiums on the due date thereof, subject to 30 (thirty) days grace period for payment of arrear Premiums.
- 4.3. Sanlam may amend Premiums at any time by means of 30 (thirty) days written notice to the Administrator, who in turn shall provide notice to the Principal Member.

#### 5. MINIMUM AND MAXIMUM AGES AT ENTRY

Assured Life	Minimum Entry Age	Maximum Entry Age
Member	18	64
Spouse	18	64
Dependent Child	0	21

\*Or age 25 (twenty five) if a full time student at a tertiary education institution.

#### 6. MAXIMUM NUMBER OF LIVES

Assured Lives	Maximum number of lives
Spouse	1
Dependent Child	5
Stillbirths	2

#### 7. PAID-UP, SURRENDER, MATURITY VALUES AND CESSIONS

This Policy cannot be converted to cash, and there are no paid-up, surrender or maturity values under the Policy. The Policy or benefits cannot be ceded.

#### 8. EXCLUSIONS, LIMITATIONS AND WAITING PERIOD IN RESPECT OF BENEFITS

- 8.1. No benefits shall be payable in the event of death resulting directly or indirectly from, or which is attributable to, attempted suicide or suicide during the first 24 (twenty four) months from the Commencement of cover in respect of an Assured Life.
- 8.2. No Benefits shall be payable for death due to natural causes within 3 (three) months from the Commencement of cover, in respect of the Assured Lives.
- 8.3. No insurance cover shall be granted or benefits paid in the event of death:-
  - 8.3.1. resulting directly or indirectly as a consequence of active participation in war, invasion, acts of foreign enemies, hostilities, warlike operations (whether declared or not), civil war, rebellion, revolution, insurrection, civil commotion assuming the proportions of or amounting to an uprising, military or usurped power;
  - 8.3.2. resulting directly or indirectly from the use of nuclear, biological or chemical weapons or any radioactive contamination; or
  - 8.3.3. resulting directly or indirectly from attacks on or sabotage of facilities (including but not limited to nuclear power plants, reprocessing plants, final repository sites and research reactors), and storage depots which lead to the release of radioactivity or nuclear, biological or chemical warfare agents, irrespective whether any of the aforesaid has been performed with the specific use of information technology.
  - 8.3.4. The exclusions and limitations set out above will furthermore apply in respect of re-instated benefits or increased benefits with effect from the date of reinstatement or the inception date of the increased benefits.

#### 9. REINSTATEMENT OF LAPSED BENEFITS

- 9.1. In the event of insurance cover in respect of an Assured Life lapsing due to non-payment of premiums, provided that such

lapsing did not continue for an uninterrupted period longer than 3 (three) months, the Principal Member shall be entitled to apply in writing for one penalty-free reinstatement of cover in respect of the Assured Lives.

- 9.2. If such application for reinstatement is accepted by Sanlam, cover shall continue from the date of reinstatement, provided that all unpaid premiums are paid up, subject to the following:
  - 9.2.1. no new Waiting Period shall be applied and any Waiting Period applicable prior to the date of cover lapsing shall continue from the date of reinstatement;
  - 9.2.2. maximum entry age rules will not be applied from the date of reinstatement; and
  - 9.2.3. the premium rates payable prior to the cover lapsing will be applied in respect of the Assured Life.
- 9.3. On any subsequent reinstatement of an Assured Life's cover after the Policy has lapsed, the terms and conditions will be the same as for a new policy, subject to the following conditions:
  - 9.3.1. premium rates will be recalculated using the age of the Assured Life at the date of reinstatement;
  - 9.3.2. the Waiting Period and exclusions will apply; and
  - 9.3.3. the Principal Member will be entitled to 3 (three) reinstatements.

#### 10. RATE AND BENEFIT REVIEW

The Premium, conditions and Benefits shall be revised and adjusted from time to time by Sanlam, in order to ensure that the scheme remains actuarially sound. In addition, Sanlam may amend Benefits and premiums at all times by means of 30 (thirty) days written notice to the Administrator, who in turn shall give notice to the Policyholder.

#### 11. CLAIMS PROCEDURE

- 11.1. In the event of a claim, please contact the Administrator 0861 000 509 or email [claims@turnberry.co.za](mailto:claims@turnberry.co.za).
- 11.2. All claims must be notified within 6 (six) months of death. Any death claim not notified to the Administrator within 6 (six) months of death of an assured life shall not be valid.
- 11.3. In order for a claim to be admitted, premiums in respect of the Assured Lives must be paid.
- 11.4. Claims must be accompanied by the following legible documents:
  - 11.4.1. a completed official claim form as prescribed by Sanlam from time to time;
  - 11.4.2. an official or certified copy of the original death certificate;
  - 11.4.3. certified ID copies of the deceased and claimant. New identity cards must be certified with copies of the front and back of the identity card. In case of 3rd (third) party payments; a certified copy of the 3rd (third) Party's ID document and a discharge form is required;
  - 11.4.4. completed BI/DHA-1663 forms;
  - 11.4.5. completed BI/DHA-1680 forms (if the deceased died at home);
  - 11.4.6. police/accidental report if death was due to unnatural causes;
  - 11.4.7. in the case of still born child, a medical report from the doctor who was present at the time the baby was born, confirming the mother of the child and the age of the foetus (in weeks), is required;
  - 11.4.8. official confirmation of registration as a full time student from a registered tertiary institution or medical report confirming disability of a Dependent Child, if the deceased Assured Life is between the ages of 22 (twenty two) and 26 (twenty six), and has been included as a Dependent Child under the Principal Member's policy;
  - 11.4.9. proof of bank account into which the claim will be paid (bank statement stamped by the bank and not older than 3 (three) months);
  - 11.4.10. any additional documents that Sanlam, in its sole discretion, deems necessary to settle the claim.

- 11.5. All valid claims for the Assured Lives will be paid to the Principal Member or nominated beneficiary.
- 11.6. Sanlam shall be entitled to deduct arrear premiums from benefits payable.
- 11.7. No claims shall be allowed after the date of cancellation or termination of this Policy, unless the insured event occurred prior to the date of cancellation or termination.
- 11.8. Sanlam reserves the right to cancel the cover in respect of the Principal Member, and declare all premiums paid by the Principal Member forfeited, should there be evidence of submission, or an attempted submission of a fictional claim, fraud or misrepresentation.

## 12. UNCLAIMED BENEFITS

If a benefit is not claimed within 6 (six) months of notification of death, Sanlam will be obliged to start the process of tracing the Beneficiary. If the process does not match the rightful owner with the benefit, Sanlam shall repeat the tracing process within a 3 (three) year period and again within 10 (ten) years if the benefit remains unclaimed. If after 10 (ten) years, Sanlam cannot trace the Beneficiary or Assured Life, an external tracing company will be used. Should the benefit be less than R1,000.00 (one thousand Rand) and/or the cost of tracing exceed the amount available, the above requirement will be waived. All reasonable administrative and tracing costs incurred after the first attempt to trace may be recovered from the unclaimed benefit.

## 13. COOLING OFF PERIOD AND RIGHT TO CANCEL

The Policy may be cancelled by the Policyholder within 30 (thirty) days of accepting the application by Sanlam. If there has been no claim or benefit paid, the Principal Member will be refunded the premiums paid during this period. The Policy may be cancelled by contacting the Administrator on the telephone numbers provided below.

## 14. REPLACEMENT

If this policy is being purchased to replace another policy that has been cancelled or which will be cancelled in the near future, the Principal Member should be aware that it might be to their disadvantage to do so. The Principal Member should contact the Administrator on the telephone numbers provided below, in order to be referred to a representative to discuss the implications of replacing a policy.

## 15. SANLAM'S DETAILS

Sanlam Developing Markets Limited  
Physical Address 9 West Street  
Houghton 2198, Johannesburg  
Postal Address: P O Box 1941,  
Houghton, 2041  
Registration Number: 1911/003818/06  
FSP No. 11231  
Tel numbers: 0860 001 019  
Website: www.sanlam.co.za

## 16. COMPLIANCE OFFICER

Tel: (011) 359 7998  
Fax: (011) 388 4580  
Physical address:  
9 West Street, Houghton, Johannesburg, 2198  
Postal address: P O Box 1941, Houghton, 2041

## 17. ADMINISTRATOR'S DETAILS

Turnberry Management Risk Solutions (Pty) Ltd  
Physical address:  
4 Osborne Lane, Bedfordview  
2007  
Registration number: 2007/026488/07  
FSP no. 36571  
Postal address:  
Private Bag X2, Gardenview, 2047  
Telephone number: 0861 000 509  
Telefax: 0861 000 508  
Email: policy applications: newbusiness@turnberry.co.za  
Email: claims: claims@turnberry.co.za

## 18. REGISTRAR OF LONG-TERM INSURANCE

Physical address:  
Riverwalk Office Park, Block B  
41 Matroosberg Road  
(Corner Garsfontein and Matroosberg Roads)  
Ashlea Gardens, Extension 6  
Menlo Park, Pretoria  
South Africa  
0081  
Postal address:  
P O Box 35655, Menlo Park, 0102  
Tel numbers: (012) 428 8000 (switchboard)  
Contact centre: 080 0110 443  
080 0202 087  
Fax: (012) 347 0221  
Email: info@fsb.co.za  
Website: www.fsb.co.za

## 19. COMPLAINTS PROCEDURE

Please contact the Administrator on 0861 000 509 or contact Sanlam on (011) 359 3014, or email gbcomplaints@sanlam.co.za, and have the following information available:

- policy number;
- Identity number; and
- nature of enquiry.

Complaints which are not resolved to your satisfaction may be referred to the Sanlam Arbitrator. Complaints which are still not resolved can be referred to the Ombudsman for Long-Term Insurance or the Registrar of Long-Term Insurance.

## 20. SANLAM ARBITRATOR

Fax: (021) 957 1786  
Email: arbitrator@sanlam.co.za

## 21. OMBUDS

**FAIS OMBUD**  
Telephone: (012) 762 5000 / (012) 470 9080  
Facsimile: 086 764 1422 / 012 348 3447  
E-mail: info@faisombud.co.za

## OMBUDSMAN FOR LONG-TERM INSURANCE:

Private Bag X45, Claremont, 7735  
Tel: 0860 103 236  
Fax: (021) 674 0951  
Email: info@ombud.co.za